

DIRECT SELLING SUITE

REAL-TIME DISBURSEMENT OF COMMISSION PAYMENTS



Direct sales companies in the United States or Canada pay a commission to their sales representatives, agents, or distributors for every successfully completed transaction. Payments generated in this way can be optimized using the Wirecard Direct Selling Suite.

To speed up the process and increase efficiency, Wirecard North America provides a digital payment solution that replaces previous methods for the transfer or disbursement of commissions. This significantly reduces operating costs while maximizing the overall satisfaction of sales staff.

The experts at Wirecard North America have been developing leading disbursement solutions and innovative end-to-end technologies for businesses for more than 20 years. The Direct Selling Suite from Wirecard supports companies involved in direct sales throughout the entire process of the disbursement of commissions and offers various value-added services.

The Solution

The Direct Selling Suite enables the direct digital disbursement of commissions anywhere in the world. Businesses involved in direct sales have access to virtual and customized payment methods such as prepaid cards. Wirecard's real-time rewards platform provides your sales staff with direct access to the payment amounts due to them at all times – improving efficiency and reducing your operating costs.

Key Benefits

- ▶ Instant access to funds
- ▶ No bank account required
- ▶ Keep your brand top of wallet with a Mastercard® or Visa® prepaid card
- ▶ Multi-currency, global payout delivery
- ▶ Reduced operating costs
- ▶ Fraud protection from unauthorized transactions
- ▶ Rewards program support available

How It Works

- ▶ Solution and implementation configuration that is best for your corporation and your sales agents
- ▶ End-to-end training for all users
- ▶ Team of dedicated account specialists ensure a smooth transition to market
- ▶ 24/7 multilingual call center support
- ▶ API integration available